

## B2B Integration & Managed File Transfer Services and Solutions

### Comprehensive Services for Watson Supply Chain Solutions

At Lightwell, we understand what it takes to deliver mission-critical B2B Integration, Supply Chain, and Managed File Transfer Solutions.

These solutions have been at the core of our business since the beginning. Our team of over 200 professionals has successfully completed more than 1000 IBM B2B Integration and MFT solution implementations.

As an IBM Gold Business Partner, we can assist you with everything from strategy and architecture, to implementation and management services, to upgrades and ongoing support for the IBM Watson Supply Chain solutions and a number of other IBM solutions.

However, we're much more than just a reseller or services partner. We help our clients create exceptional business value and ROI, improve internal and external processes, and reduce overall costs.

We do this through a combination of deep business and technical expertise, knowledge of best practices, and innovative offerings, tools, frameworks, and assets.

And regardless of where you are in your B2B integration or MFT journey, we can assist you with a full range of services and solutions, tailored to meet your needs and budget.



### Our Services

Our comprehensive services include:

- Assessments and Strategy
- Design and Architecture
- Implementation Services
- Upgrade and Migration Services
- Mapping and Translation Services
- Health Checks and Optimization Services
- Trading Partner Management
- Training and Support
- Managed Services
- Cloud and SaaS

### Our Solution Focus

Our experienced team can assist you with the entire IBM Watson Supply Chain solutions portfolio including:

#### B2B Integration

- IBM B2B Integrator
- IBM Gentran
- IBM Transformation Extender and IBM Transformation Extender Advanced
- B2B Managed Services

#### Managed File Transfer

- IBM File Gateway
- IBM Connect:Direct
- IBM Control Center
- IBM Secure Proxy
- IBM Partner Engagement Manager

#### Supply Chain Optimization

- IBM Supply Chain Business Network
- IBM Supply Chain Insights
- IBM Order Management

### Strategy and Design Services

- **B2B integration and MFT assessments.** We'll review and assess your B2B and MFT systems, processes and architecture, identify areas of opportunity, and isolate issues before they become problems.
- **Solution architecture.** Through our proven approach, we will establish a solid solution architecture for your organization that addresses your technology needs now, is specific to your business and environment, is aligned with your business goals, and is ready for the future.

### Consulting Services

- **Solution implementation services.** We provide an array of implementation services for new installations, configuration changes and system upgrades, tailored to your specific needs.
- **Project management.** Our team of seasoned project management experts bring a wealth of experience to projects of all shapes and sizes.
- **Solution upgrade and migration services.** With hundreds of successful upgrades and migrations under our belts, we can help you minimize risk, save time and ensure a successful software upgrade.
- **EDI mapping and B2B translation services.** Our team of experienced mappers ensures these essential tasks are expertly managed and executed.
- **Flex services.** We can provide resources when you need to augment staff, fill in for staff on leave or vacation, or to assist your in-house team in getting a project back on track—without incurring the costs of hiring additional full-time personnel.

### Solution Optimization Services

- **Solution performance optimization.** We analyze all aspects of your B2B and MFT systems, and provide expertise to fine-tune and optimize performance.
- **Health checks.** We conduct a thorough examination and diagnosis—and where appropriate—offer treatment options to ensure your system remains in peak condition.

### Trading Partner Programs

- **Trading Partner conversion,** consolidation and recruitment programs.
- **Support** for resolving document processing and other B2B integration issues.

### Training and Support

- **Training and education.** We offer flexible knowledge transfer and training options, tailored to your business and user needs.
- **Ongoing support services.** We provide full-time or part-time support services to keep your systems running smoothly, troubleshoot problems, and resolve issues when they arise.

### Managed Services, Cloud and SaaS

- **Consider outsourcing some or all of your EDI, B2B and MFT activities to us.** Not only will you gain added value through our expertise, but also you'll gain greater cost and resource flexibility, experience rapid turnaround to your requests and needs, and improve trading partner satisfaction.

### B2B Framework for IBM B2B Integrator

Our B2B Framework is a flexible toolset designed specifically for enhancing the value, capabilities and TCO of IBM B2B Integrator. It provides:

- Over 300 pre-built components and generic communications processes for numerous protocols
- Predefined rules-based processes for most communication, translation and routing needs
- End-to-end document visibility and 360 degree lifecycle tracking
- Faster, simplified trading partner onboarding and management
- Self-service access for business users
- Individualized dashboards and reporting for business and technical users, providing valuable insights about your business and partners



Contact us today to discuss your initiative and learn how we can help you achieve your goals